

Message Text

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PAGE 01 LA PAZ 02953 142133Z

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ACTION ARA-10

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R 142025Z APR 76

FM AMEMBASSY LA PAZ

TO SECSTATE WASHDC 369

INFO USDOC WASHDC

UNCLAS LA PAZ 2953

E.O. 11652: N/A

TAGS: BENC BEXP BL

SUBJ: MAJOR PROJECT: MASTER PLAN FOR PETROCHEMICAL INDUSTRY

REF: STATE 81919

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1. WITHIN A WEEK YPFB WILL BEGIN TO CALL FOR BIDS FOR SUBJECT PROJECT. WINNER OF BID WILL BE PRECLUDED FROM PARTICIPATION IN CONSTRUCTION AND ENGINEERING. HOWEVER, MASTER PLAN INCLUDES NOT ONLY GLOBAL STUDY OF PETROCHEMICAL SECTOR BUT FEASIBILITY STUDIES OF SPECIFIC PROJECTS AS WELL AS SUPERVISION OF CONSTRUCTION-ENGINEERING PHASE OF THESE PROJECTS BY OTHER COMPANIES. UOP HAS SOMEWHAT SAME ARRANGEMENT RE YPFB AROMATICS PLANT IN COCHABAMBA.

2. YPFB HAS PREPARED A LIST OF COMPANIES WHOM IT WILL ASK TO BID. YPFB HAS ASKED FOR CREDIT FROM ANDEAN DEVELOPMENT CORP (CAF) TO FINANCE MASTER PLAN STUDY BUT WILL GO AHEAD WITH OWN FUNDS IF CAF LOAN IS DELAYED.

3. FOLLOWING US COMPANIES WILL BE ASKED TO BID: UOP, BECHTEL, EDWARDS, BATELLE MEMORIAL, STANFORD RESEARCH, PACE, SCIENTIFIC DESIGN AND CHEMICAL CONSTRUCTION COMPANY. THERE WILL ALSO BE GERMAN, ENGLISH, FRENCH AND JAPANESE FIRMS INVOLVED. IT SEEMS THERE ALREADY IS SUFFICIENT US INVOLVEMENT. HOWEVER, IF USDOC KNOWS OF ADDITIONAL FIRMS WHO ARE IN A STRONG POSITION TO COMPETE THEN THEY MAY DIRECTLY CONTACT: ING JORGE ARAMAYO, DIRECTOR, DIRECCION DE PETROQUIMICA, YPFB, CASILLA 401, LA PAZ, BOLIVIA. CABLE - YACIBOL, TELEX BX 5267 OR WITH EMBASSY MINERALS ATTACHE J CURRY, CASILLA 425, LA PAZ, BOLIVIA. STEDMAN

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Message Attributes

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